Instructor-Led Training FAQ:

Whether it be in a brick-and-mortar classroom or in an online session, Instructor-Led Training (ILT) is our specialty. You have questions. Let’s answer them.

**What is Instructor-Led Training (ILT)?**
ILT is training delivered in real time to one or more learners by an authorized instructor. ILT is most commonly delivered online through Zoom or other conferencing Applications but can also take place in a traditional physical classroom. ILT can also be delivered in a hybrid model whereby the instructor simultaneously teaches in a classroom while also presenting the same content online.

**What are the important benefits of ILT?**
ILT provides 3 critical benefits that are not provided with traditional eLearning.
- Interaction with an instructor with proven experience and a wealth of experiences
- Immersive hands-on lab activities to reinforce the complex topics discussed
- Soft-network and relationship building opportunities with like-minded peers in the cybersecurity industry

**Is Digital content a substitute for ILT?**
Digital content is supplemental to ILT but it is not a substitute. While digital content is often more convenient than ILT, Digital Learning lacks critical value added by the instructor, immersive and guided hands-on lab activities, peer interactions that promote better understanding and soft-network building.

**How much does ILT cost?**
Because of the real-time instructor involvement, ILT is typically priced at a premium over digital content. Price will be dependent on duration of event and the market in which the training is taking place.

**Can Training Credits be redeemed for ILT?**
Absolutely!! ILT is one of the many services that Training Credits can be used to purchase. Contact your preferred Authorized Training Partner to schedule an ILT event.

**How can I check my Training Credits balance or ask other questions about Training Credits?**
Please email: training-credits@paloaltonetworks.com