

VIRTUAL INSTRUCTOR-LED TRAINING (VILT)

Virtual Instructor-Led Training (VILT) is our specialty. The Palo Alto Networks Education Services team seeks out top instructor talent in major markets around the world. The team validates their talent with a rigorous five-day Instructor Certification Workshop to ensure instructors have the skills and experiences needed to train cybersecurity practitioners. Certified instructors working with our Authorized Training Partners (ATPs) deliver engaging learning experiences that feature Palo Alto Networks Authorized Training Materials, 50% lecture and 50% hands-on learning using VM-driven lab environments, and state-of-the-art remote learning technologies.

Virtual Instructor-Led Training benefits:

- Direct engagement and interaction with experienced proven cybersecurity experts
- Structured hands-on lab activities to develop skills and drive familiarity with technology
- Soft-networking and peer relationship-building opportunities
- Palo Alto Networks authorized content covering best practices
- Convenient and safe attendance – no travel required
- Flexible scheduling – courses running in most time zones
- Easy registration using your Training Credits for payment

Remote Delivery

Although individual tools and policies vary slightly, all of our ATPs specialize in the delivery of VILT experiences in local languages and at learner-convenient times. Our ATPs take advantage of cutting-edge technologies including:

- Breakout rooms
- Moderated chat Q&A
- Digital whiteboarding
- Survey and polling tools
- Gamified learning



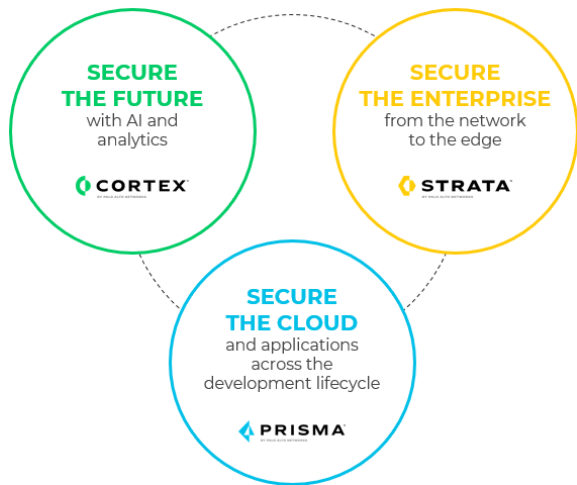
Instructor Capabilities

Becoming a Palo Alto Networks Certified Instructor is a challenging process. In addition to technical and presentation skills, candidates are expected to demonstrate good body language, effective delivery style, class management, and question handling techniques. Instructors delivering VILT familiarize themselves with additional techniques specific to the online environment.

Comprehensive Course Catalog

The Palo Alto Networks Global Enablement organization develops Authorized Training courses. Our Authorized Training Partners then deliver the curriculum through virtual delivery tools and forums through public open enrollment and private virtual events.

The course offerings are aligned directly to the Palo Alto Networks comprehensive security approach.



Commitment to Quality

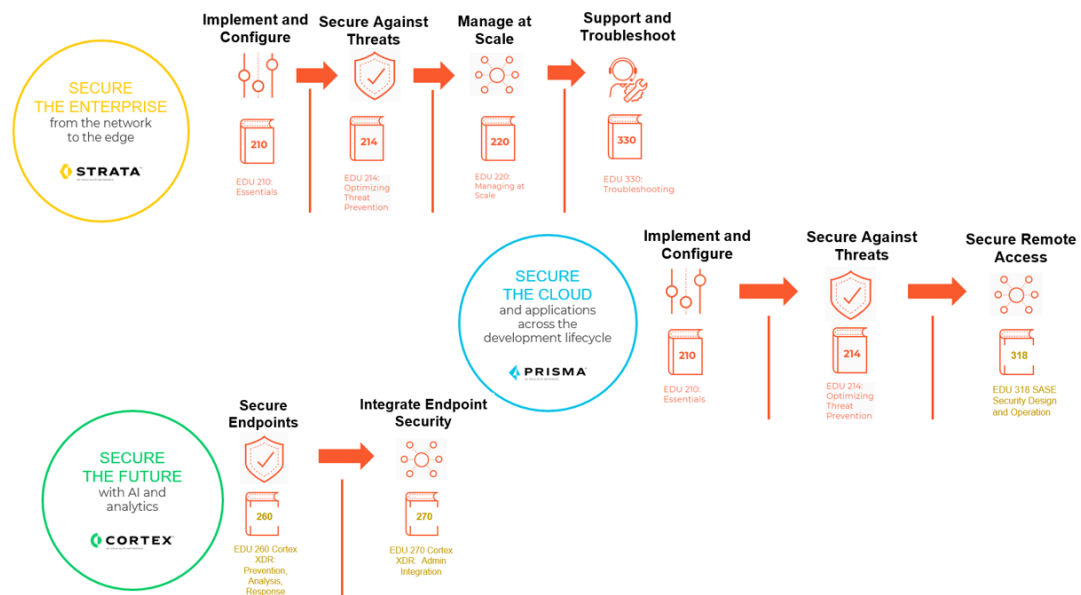
We are committed to the success of our customers, with the assurance that our ATPs have the best preparation, training, tools, techniques, and information available. We provide our ATPs with the following:

- Advanced classroom management and training delivery technique
- Instructor guides to ensure consistent high-quality customer experiences
- Course-specific playbooks
- New product release technical training and resources
- Ongoing product recertification and accreditation
- Access to Palo Alto Networks technical SMEs
- Access to Palo Alto Networks ATP community discussion forums

We also regularly monitor classroom deliveries, thus ensuring the ongoing success and customer satisfaction created by our ATPs. The Palo Alto Networks Global Enablement team also conducts customer surveys, instructor audits, Train-the-Trainer (TTT) events, and quarterly business reviews with our partner companies. Finally, our ATPs must meet rigorous authorization requirements to ensure the highest possible standards and quality of service.

Role-Based Learning Paths

The Palo Alto Networks curriculum is designed to address the differing needs of learners specific to their role in relation to a production network environment. Cybersecurity practitioners tend to be highly specialized and, as such, their training needs are likewise highly specialized. Our curriculum capitalizes on this specialization to make sure classroom time is optimized for learner return on time investment.



Grab a Seat!

Whether you're based in Adelaide, or Zanzibar, or any point in between, the Palo Alto Networks partner ecosystem has the courses to meet your cybersecurity skills requirements, on your schedule, via remote learning or in-person.

Find the Authorized Training Partner right for you: <https://www.paloaltonetworks.com/services/education/atc-locations>



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